

# corporate solutions



## Product Profile

Lumley Insurance Corporate Solutions provides specialist property and liability insurance for Australia's largest public, private and government organisations. We work with you to provide tailored insurance programs for organisations with a total asset value of \$150 million plus and/or turnover of \$100 million plus.



**Lumley**   
**Insurance**  
ensure the future

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The Lumley Insurance Corporate Solutions team identifies the key organisational differences between individual clients to deliver customised insurance and risk management programs. Whether your clients manufacture industrial or household items, manage large property schedules or handle government assets, you can be confident that our experienced Corporate Solutions team will understand their intricate insurance needs.

COVER	CRITERIA	INDUSTRIES
ISR/material damage Business interruption	\$150 million plus asset value  and/or	ASX 1000 specialising in the following industries: <ul style="list-style-type: none"><li>• Food and beverage</li><li>• Machinery and metal manufacturing</li><li>• Transport and logistics</li><li>• Media, leisure and entertainment</li><li>• Financial institutions and property investors</li><li>• State and Federal government and infrastructure.</li></ul>
Public and products liability (primary, excess and umbrella)	\$100 million plus turnover	

## Corporate Solutions - delivering national and multi-national programs to your clients

With access to the International Network of Insurance (INI), Lumley Insurance Corporate Solutions can now insure Australia's leading multi-national companies for property, liability, and marine. Your clients can now receive customised insurance solutions controlled by our experienced underwriting team, and delivered locally by professional market leaders within INI.

With access to over 90 countries, Lumley Insurance Corporate Solutions can now follow your clients abroad.

INI is a global integrated network of leading independent insurance groups, co-operating together to provide non-life insurance and risk control solutions to industrial and commercial customers on a world-wide basis.

## Risk Engineering - delivering effective risk management programs

Our experienced risk engineering consultants work closely with your clients to develop effective risk management programs which deliver more sustainable insurance programs.

Our team will:

- Assess hazards and develop principle based risk engineering solutions to help control and mitigate risks
- Mitigate risks by providing advice on proposed installations, exploring solutions, developing and implementing plans
- Provide risk engineering reports complete with recommendations
- Apply a range of best practise methodologies to your client's business
- Consider appropriate international, national, building and engineering standards
- Highlight emerging risks in your clients industry
- Provide a sounding board to strategic and operational decisions
- Sprinkler and hydrant testing and design to all standards
- Provide fee for service, risk consulting.

## Why choose Lumley Insurance Corporate Solutions?

- Local service and decision making
- Stable long term capacity
- Experienced and dedicated team
- Practical "can do" approach
- Local claims handling
- Personal and knowledgeable service on each account
- Strong commitment to the market
- Focused risk engineering service.

For more information please contact:  
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